



PIA MEMBERS - ACCESS THE TOOLS, TECHNOLOGY AND SUPPORT YOU NEED TO GROW YOUR FLOOD BUSINESS

The Hartford and PIA have joined together to make it easier for PIA member agents to provide their clients with flood coverage through The Hartford. The program is available to PIA members and their policyholders in all 50 states and Puerto Rico.

HELPING YOU MARKET

- On demand training
- Webinars
- Marketing materials and newsletter
- Dedicated Flood Sales Executive
- Access to Transfer Consultant - we make moving your flood business to The Hartford easy
- Access to Training Consultant - we help you build flood expertise

ADVANCED TECHNOLOGY FOR EASE OF DOING BUSINESS

- Flood zone determinations
- SEMCAT and Vertafore integrated flood quote technology
- Electronic application submission
- Assistance in obtaining elevation certificates
- Technological upgrades due to legislative changes

MEASURING YOUR SUCCESS

- Claims reporting
- Policy database download and maintenance
- Electronic movement of premium and commission funds
- Increased revenue with competitive commissions
- Reports on demand
- Repetitive loss review

THE PIA ADVANTAGE



When you participate in PIA National's official flood insurance program from The Hartford, you have the power of PIA behind you. PIA's dedicated staff is ready to help if you need assistance. And, you'll have access to The Hartford's Flood Sales Executives, who are committed to providing your agency with training and customer service support.

CONTACT US

For more information about The Hartford's Flood Insurance program for PIA agents, contact your local Hartford Flood Sales Executive listed on the reverse side of this flyer.

LEARN MORE AT PIANET.COM/HARTFORDFLOODINSURANCE.



FLOOD TEAM CONTACT INFORMATION

CORPORATE OFFICE

Hartford Flood

690 Asylum Avenue
Hartford, CT 06105
866.55Flood (866.553.5663)
flood@thehartford.com

VICE PRESIDENT AND NATIONAL

Bridgeen Policarpio

Vice President, Flood
Office: 860-547-5629
bridgeen.policarpio@thehartford.com

REGIONAL SALES REPRESENTATIVES

Art Brickley

Sales Director
CT, MA, NY, RI, WI
Office: 860-547-2190
Mobile: 860-989-1235
a.brickley@thehartford.com

Cheryl Maginley

Sales Director
NJ, OH, PA, WV, MD, MI, DC, DE, IL, VA
Office: 973-219-9293
cheryl.maginley@thehartford.com

Rob Lane

Sales Director
SC, GA, AL, MS, MO, TN, KY, NC
Office: 770-730-3334
robert.lane2@thehartford.com

Brooks Walton

Sales Director
FL, Puerto Rico
Office: 860-547-5008
brooks.walton@thehartford.com

Charna Loughran

Sales Director
CA, WA, OR
Office: 916-294-1351
Mobile: 916-626-9844
charna.loughran@thehartford.com

Thomas Langmead

Sales Director
LA, OK, TX, CO
Office: 936-662-2476
thomas.langmead@thehartford.com

Michele Battis

Sales Director
AK, AR, AZ, HI, IA, ID, IN, KS, ME, MN, MT,
ND, NE, NH, NM, NV, SD, UT, VT, WY
Office: 704-972-5918
michele.battis@thehartford.com

Phillip Rager

Transfer Consultant
Office: 610-386-7516
phillip.rager@thehartford.com

